



EVOLVING  
**EXPANDING**  
DRIVING GROWTH

# Corporate Presentation

July 2023



# Timeline



## New Strategy

- › Infrastructure construction projects, environnement & technology
- › PPP & BOT - Concessions
- › Renewable energy sources
- › Real Estate Development

2023

- Share Capital Increase of €100 million
- New Shareholding Scheme

2022



Delivery of 14 regional airports

2020

Among the **top 5** Greek Construction companies.

2012

7th (highest) class certificate of the Greek contracting enterprises register

2009

Listed in the Athens Stock Exchange

2001

Establishment

1987



# At a Glance



35+

years of successful operation



€225.4<sub>mil.</sub>

Turnover 2022



5

Countries with a well-established international presence



+560

Executive & scientific staff



€425<sub>mil.</sub>

Assets



€1.3<sub>bil.</sub>

Backlog and new projects to be signed (31.12.2022)



# Corporate governance

## Corporate principles and values

- Integrity
- Value to the customer
- Investing in human resources
- Knowledge
- Continuous improvement
- Commitment to objectives

## Corporate governance code

Code of conduct, procedures and good practices of corporate management and control

## Corporate social responsibility

Initiative for:

- The society
- The Environment
- The employees

## Actions

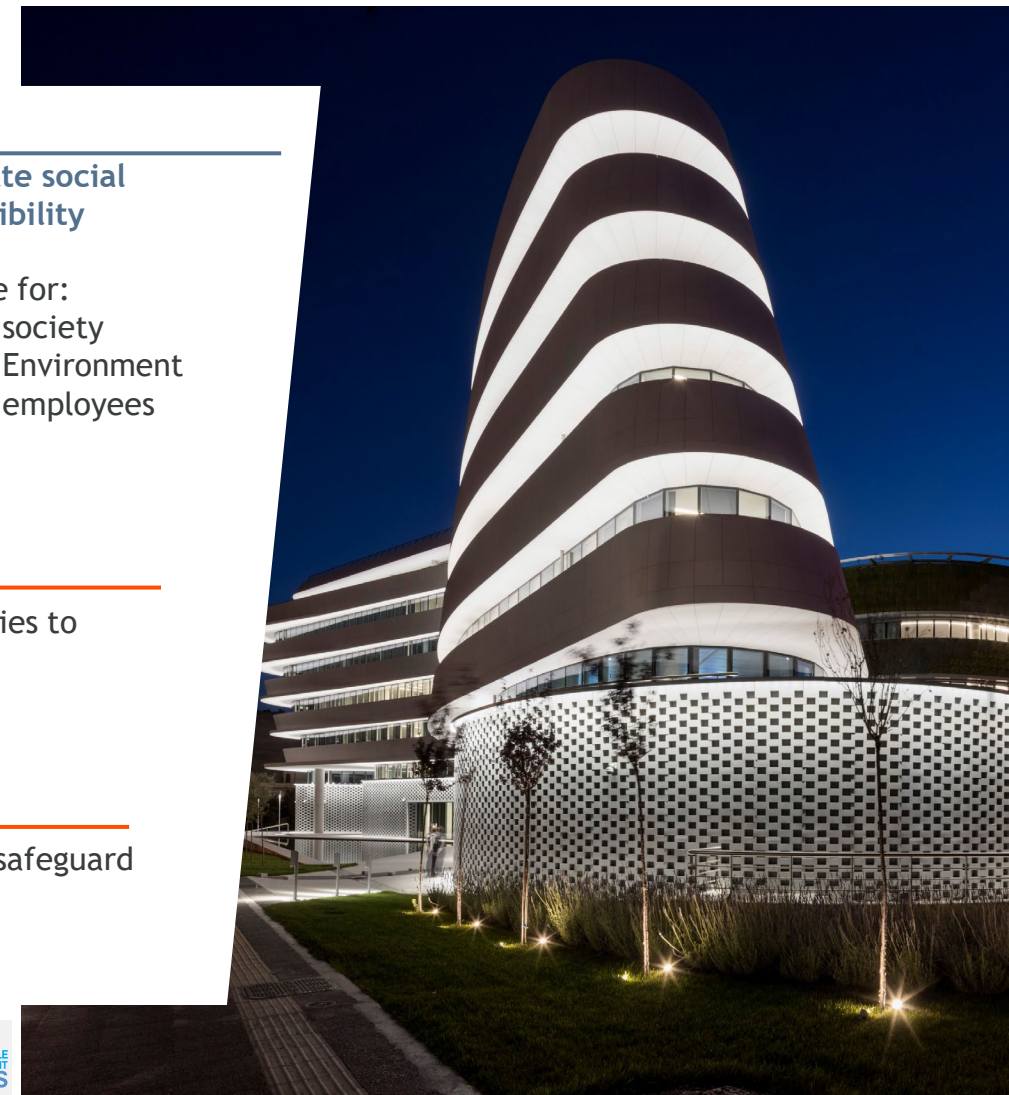
Establishment and operation of two BoD Committees:

- of the Audit Committee
- of the Remuneration & Nominations Committee

Remuneration policy for the Members of the BoD and the senior management.

Code of Conduct procedures and policies to enhance transparency and fight fraud, corruption and bribery.

Business risk management in order to safeguard the interests of all stakeholders



# Areas of Activity



# Infrastructure



64  
Projects  
Infrastructure

17 Airports

23 Road construction

9 Water Engineering

14 Railroad Projects

1 Marine Project



# Infrastructure / Airports



## 14 Regional Airports of Greece



Thessaloniki (SKG)



Corfu (CFU)



Kefalonia (EFL)



Kavala (KVA)



Aktio (PVK)



Zakynthos (ZTH)



Samos (SMI)



Mykonos (JMK)



Rhodes (RHO)



Santorini (JTR)



Mytilini (MJT)



Skiathos (JSI)



Kos (KGS)



Chania (CHQ)

# Infrastructure / Airports



## Paros National Airport

Development and Improvement of  
Paros New Airport Infrastructure



## Airport El. Venizelos

Expansion works at Athens International Airport

- New aprons with a total area of 49,100 m<sup>2</sup>
- Two new buildings hosting support services with a total area of 2,120 m<sup>2</sup>



## 23 Projects

Construction on road networks throughout Greece and Cyprus



15 km, Construction of Pafos - Polis Chrysochous Motorway, with two tunnels 900m. and five bridges 1,400m. Phase A'



13 km, Road Network Thessaloniki -Poligiros, Section of Thermi - Galatista, Chalkidiki

Rehabilitation - Reconstruction of the Thessaloniki Western Internal Peripheral Motorway



# Infrastructure / Railroad Projects



31 km.

Construction of railway networks throughout Greece



ΕΠΙΧΕ

Construction of 2.4 km of which 1.9 km underground, quadruple railway corridor, in Sepolia area



ΕΠΙΧΕ

- Construction of electrification, signalling - telecommand, telecommunications and ETCS L1 system, Larissa-Volos railway line
- Reconstruction of the Athens Rail Station and connection with the Metro line
- Railway line Rododafni-Psathopirgos & Panagopoula Tunnel

# Infrastructure / Water Engineering



10km. & 8mil.m<sup>3</sup>

Constructions for water management throughout Greece



430,000 m<sup>3</sup> total dam volume & 8,000,000 m<sup>3</sup>, reservoir capacity, Filiatrinos Dam



- Arrangement, delimitation of the Rafina stream
- Phase B' of the water supply works of Rhodes from Gadoura Dam
- arrangement within the catchment area of the Erasinos stream
- Development of the stream of Agios Georgios in Eastern Attica



3.5 km tunnel construction, >15% inclination & hard rock, TBM, Aposelemi Dam reservoir

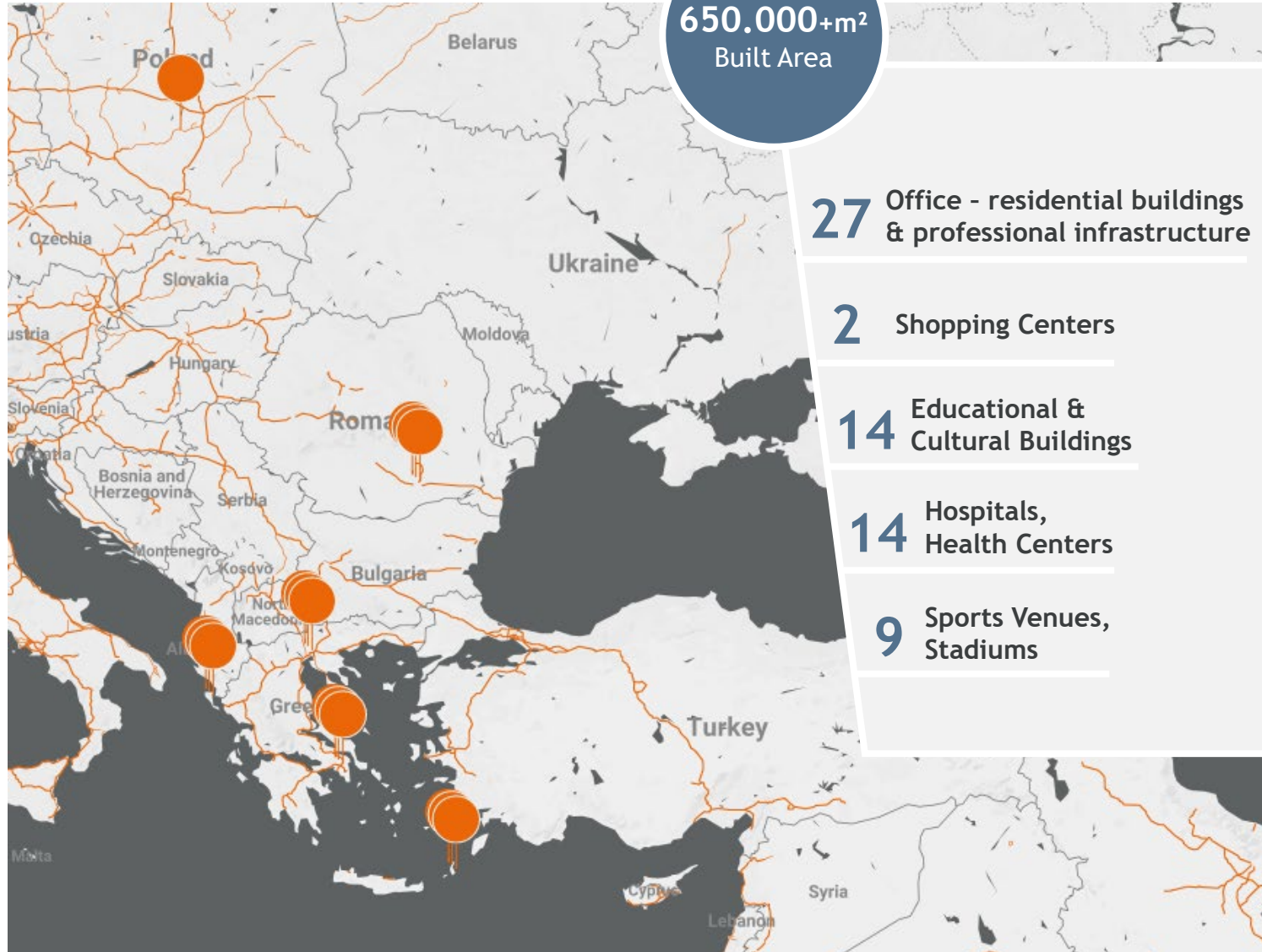
3.5 km.

Arrangement of Eschatia stream, part from the junction of the Evpyridon pipeline to Parnitha Avenue

3.3 km.



# Buildings



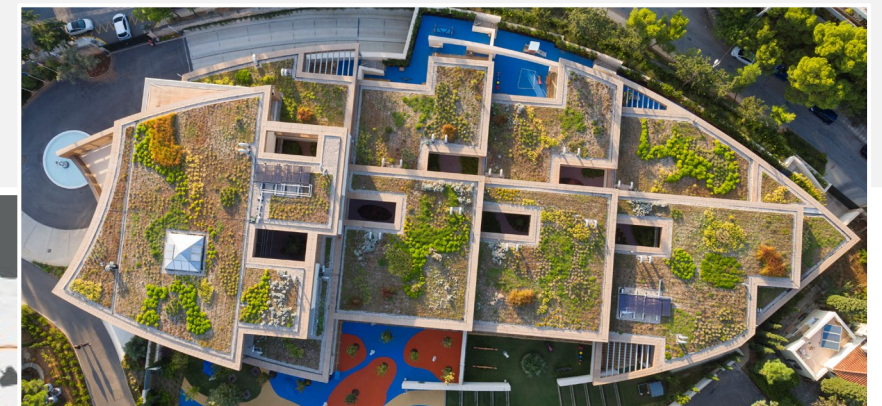
**27** Office - residential buildings  
& professional infrastructure

**2** Shopping Centers

**14** Educational &  
Cultural Buildings

**14** Hospitals,  
Health Centers

**9** Sports Venues,  
Stadiums



# Buildings / Office - residential buildings & professional infrastructure



290,000m<sup>2</sup>

Building constructions in  
Greece and abroad



9 levels  
hotel 5 stars

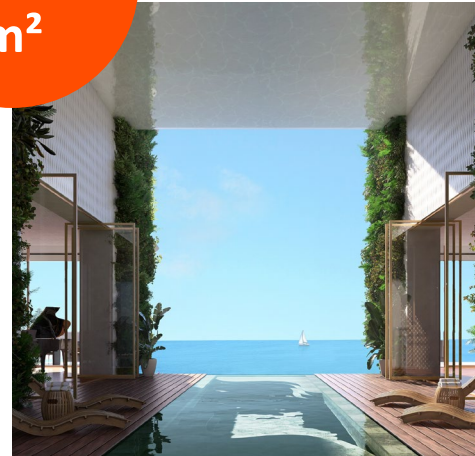


Multi-level office  
building,  
Aggelicoussis  
Shipping Group



30.000m<sup>2</sup>

120,000  
m<sup>2</sup>



Construction of the Riviera Tower at Elliniko Marina  
[J/V Bouygues Batiment International (60%) - Intrakat (40%)]

200  
meters height



170  
Apartments

# Buildings / Educational & Cultural Buildings



14 Buildings

in Greece and abroad



ΙΩΝΙΚΟ ΚΕΝΤΡΟ  
ΑΣΤΙΚΗ ΜΗ  
ΚΕΡΔΟΣΚΟΠΙΚΗ  
ΕΤΑΙΡΕΙΑ

**Ioniko Kentro Underground Car Station  
and Configuration of green areas**



**Kindergarten "Ioannis Karras", Hellenic  
American College of Greece,**  
the 1st building in Greece with certification  
LEED Platinum



**Centre for Education and Sciences,  
Society for the Promotion of Education  
& Learning, Patra**

# Buildings / Hospitals, Health Centers



167,000 m<sup>2</sup>

Total built area



1,600

Beds capacity



REA Gynecological  
Clinic in Piraeus



General Hospital of Kerkyra

Construction of a new wing to the  
Panarcadicon General Hospital of Tripoli

35,000 m<sup>2</sup>

3,500 m<sup>2</sup>



# Buildings / Sports Venues, Stadiums



2004

Olympic Games



7

Sports Venues



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ  
Υπουργείο  
Πολιτισμού και Αθλητισμού

Olympic Tennis Center, OAKA



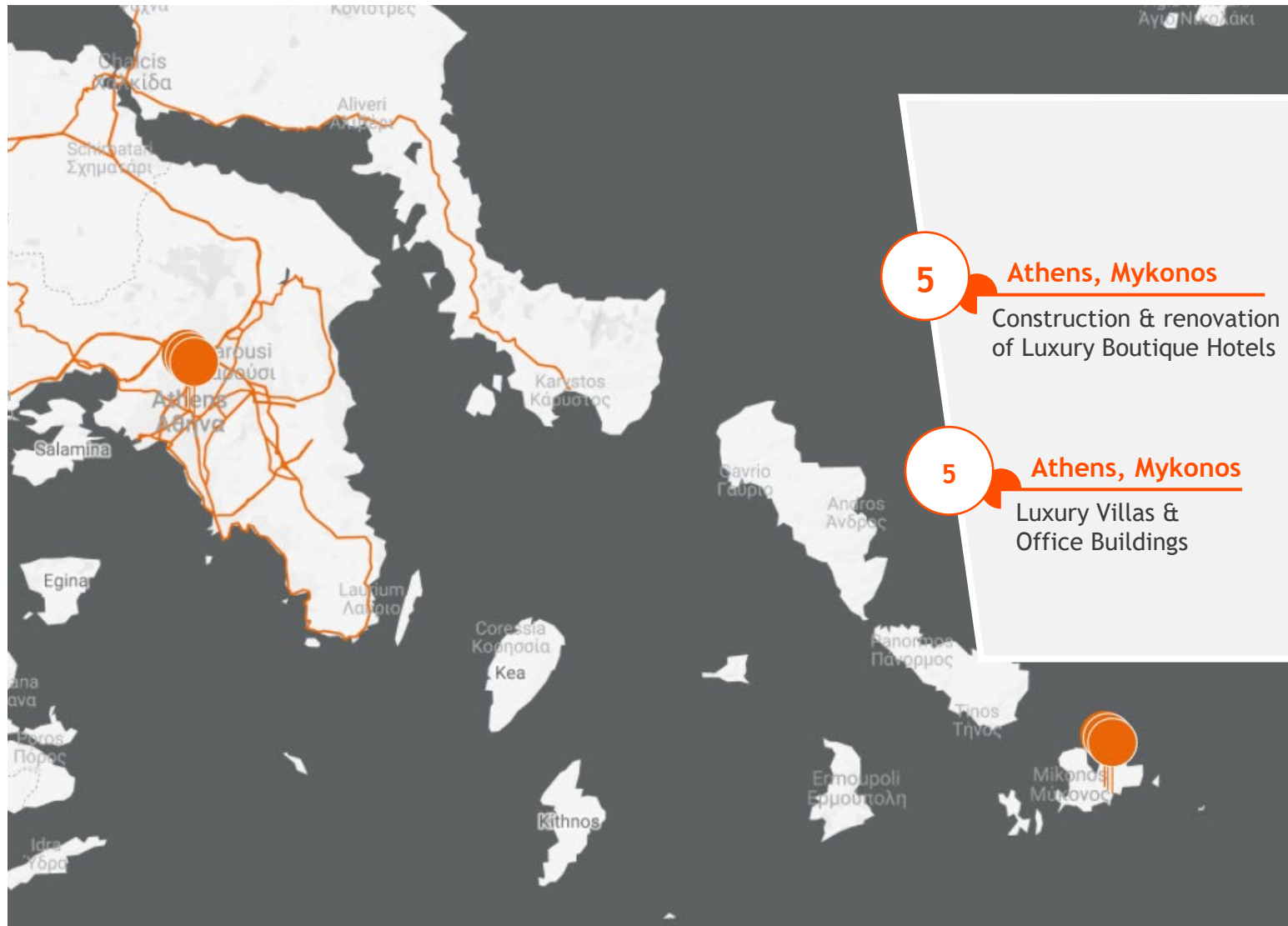
MUNICIPALITY  
OF MYKONOS

Indoor Gymnastic  
center of Mykonos



Improvement of the lifts of the Parnassus Ski Center,  
Phase A' & Phase B'

## Real Estate - Hotel & Housing complexes



# Real Estate



100,000+<sub>m<sup>2</sup></sub>

Construction of  
apartments, residences  
of high standards



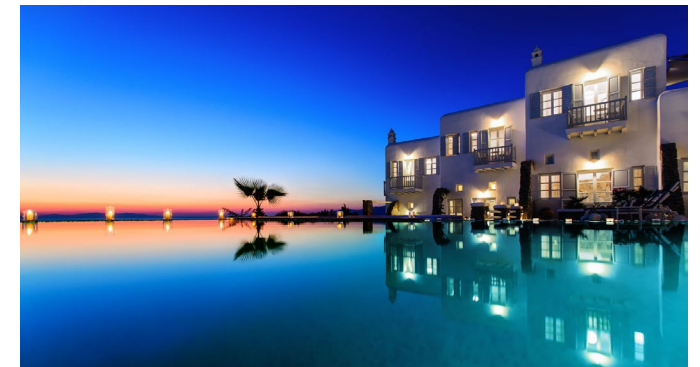
Luxury villas in Mykonos



Remodeling of a multi-storey office  
building in the center of Athens

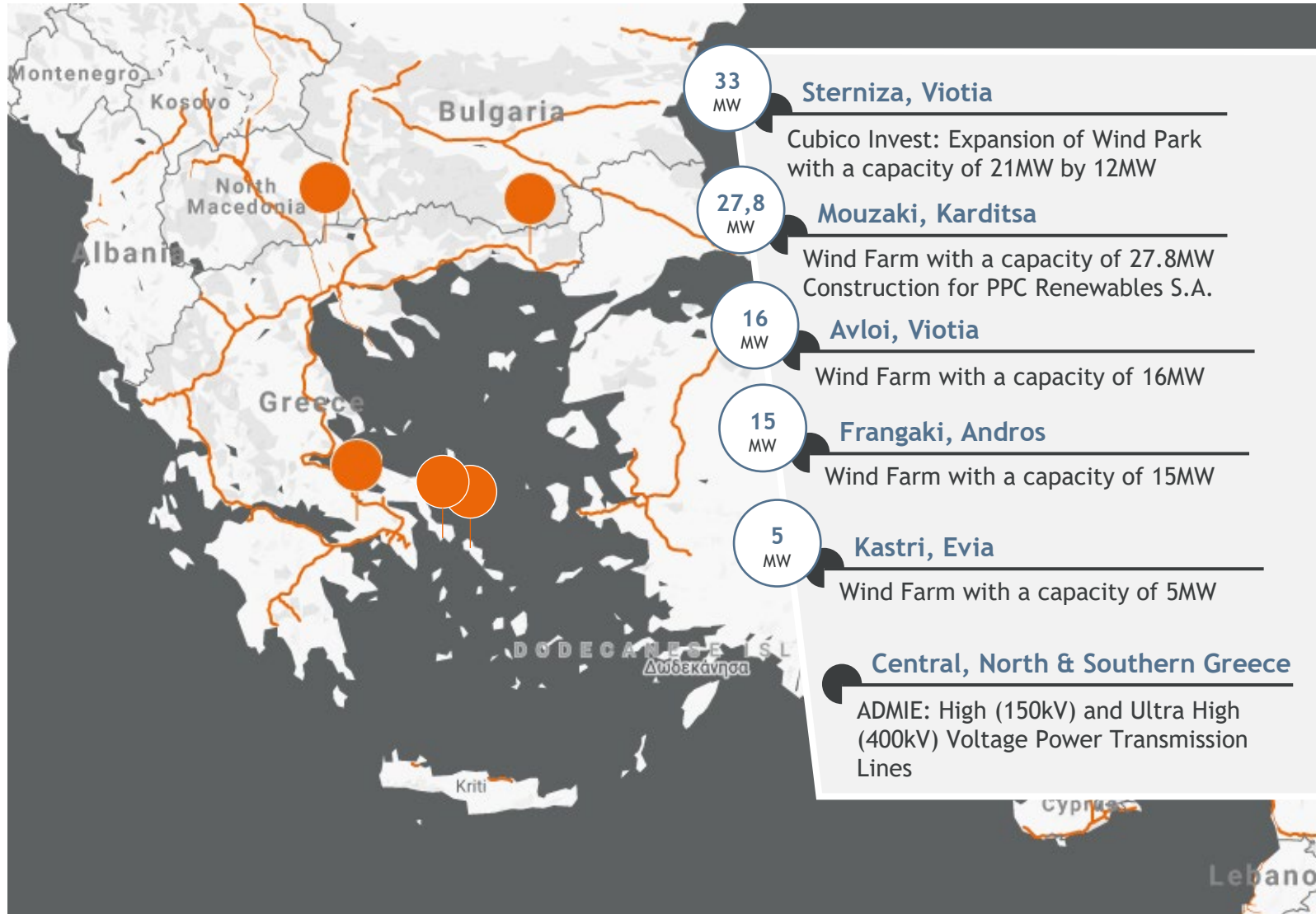


5 star Boutique Hotel in  
the center of Athens



Apanema Hotel Mykonos  
(acquired September 2022)

# Energy






# Energy / Wind & Solar / Storage




Invests or participates directly or indirectly in RES projects

Specialized team Design - Study - Development - Operation



## Capacity:

	Projects	Power (MW)
	31	893,6
	49	879,7
	15	982,7
	<b>95</b> Projects	<b>2,8</b> GW
<b>€2.1 bil.</b>		

	COD 2023	COD 2024-2025	COD > 2025
 <b>20MW</b> 15MW in operation 5MW Under construction		<b>121MW</b>	<b>753MW</b>
		<b>338MW</b>	<b>542MW</b>
		<b>25-75MW</b>	<b>~250MW by 2030</b>



€25.4  
mil.

**Serres**  
Construction of the Serres solid waste  
treatment plant- Phase B.II



€21.2  
mil.

**Ano Liosia, Attica**  
Upgrade, operation & maintenance services of  
Leachate Treatment Unit for the Ano Liosia Landfill



€16.3  
mil.

**Thebes, Viotia**  
Construction of the solid waste treatment  
plant - Viotia Prefecture (J/V)

# Energy / Overhead Transmission Lines / Distribution Networks



€ 85<sub>mil.</sub>

Overhead Transmission Lines 150  
& 400kV



€ 65<sub>mil.</sub>

Design & Construction of  
lignite mining equipment



€ 235<sub>mil.</sub>

Construction &  
maintenance of  
distribution network  
projects



# Energy / Oil & Gas

1.3  
mil. m<sup>3</sup>  
Capacity

## United Arab Emirates

Construction of a new Oil Storage Terminal in the UAE, **34 tanks**, with a **total capacity of 1,300,000 cubic meters** with a **total budget of USD 382,729,700**

34  
Tanks



300+  
km.

## Attica - Central & Northern Greece

- **150 km** polyethylene network, EPA Attica S.A.
- **100 km** polyethylene network, DEDA, Lamia.
- **50 km** polyethylene network, DEDA Orestiada.







100+  
km.

## Attica & Northern Greece

- **100 km** Natural gas distribution steel network
- Maintenance of the natural gas transmission system & its facilities, Northern sector (Koula-Platamonas & Komotini), DEPA SA



# PPP & Concessions

CUSTOMER	DESCRIPTION	AMOUNT (€ mil.)
 <b>MOTORWAYS</b>	<ul style="list-style-type: none"> <li>Eastern Peloponnese Motorway, Corinth-Tripoli-Kalamata and Lefktro-Sparta Section, J/V Moreas, (Intrakat participation 13.3%)</li> </ul>	<b>844</b>
	<ul style="list-style-type: none"> <li>SW Peloponnese Road Axis, Section Kalamata - Rizomylos - Pylos - Methoni (temporary contractor, Intrakat participation 40%)</li> </ul>	<b>239.2</b>
	<ul style="list-style-type: none"> <li>North Road Axis of Crete, Section Hersonissos - Neapoli (temporary contractor, Intrakat participation 25%)</li> </ul>	<b>188.6</b>
 <b>BROADBAND</b>	<p>Broadband Infrastructure in Rural "White" Areas of the Greek territory (Intrakat participation 60%, group participation 100%)            Operation period: 15 years</p>	<b>60</b>
 <b>TELEMATICS</b>	<p>Integrated Passenger Information System and Fleet Management for OASA (Intrakat participation 50%, group participation 100%)            Operation period: 10,5 years</p>	<b>48</b>
 <b>WASTE MANAGEMENT</b>	<p>Solid Waste Management Plant of Serres Prefecture, Central Macedonia (Intrakat participation 45%)            Operation period: 25 years</p>	<b>31</b>



# Telecommunication projects

## Major clients



NOVA



OPERATOR NATIONAL  
MOLDTELECOM



ROMTELECOM



ABB



SIEMENS

>42

Telecommunications  
Centers

>10,000 χλμ

Fiber optic networks

>4,000

Base stations

# Certificates - ISO

## *Health & Safety*



ISO 45001:2018  
ISO 39001:2012

## *Enviromental*



EN ISO 14001:2015  
ISO 50001:2018

## *Quality Assurance*



EN ISO 9001:2015  
ISO 22301:2019  
EN ISO 27001:2013  
ISO 37001:2016

*Certified by*





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Thank you!

